

Spartan Motors Receives Multi-Unit Fire Apparatus Order

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CHARLOTTE, Mich., December 10, 2018 – <u>Spartan Emergency Response</u> ("Spartan" or "Spartan ER"), a business unit of Spartan Motors, Inc. (NASDAQ: SPAR), has received an order for 13 of its industry-leading custom fire apparatus to be delivered to a metropolitan fire department in Texas. The order includes nine custom built engines, one high-pressure engine for downtown high-rise operations, two 105-foot aerials and one 100-foot rear mount platform.

This order adds to Spartan's already established and growing footprint in the State of Texas, including Metropolitan and County Fire Departments.

"An order of this significance reflects our legacy and leadership in designing solutions that allow first responders to protect the communities they serve with great efficiency and in an optimally safe work environment," said Daryl Adams, President and Chief Executive Officer at Spartan Motors. "We are constantly working to satisfy evolving firehouse needs for vehicle safety, speed, agility, ergonomics, and serviceability. We are pleased to have been selected and we are confident Spartan Motors will help first responders in Texas in the line of duty."

Spartan Motors was selected for this order in part because of its ability to produce highly-customized apparatus designed to meet the specific needs of fire departments in Texas. Many environmental and operational factors were considered to ensure optimal performance and firefighter safety in extreme conditions.

The aerials will provide departments with industry-leading load ratings and water flow capabilities, as well as several additional features that make them highly efficient and reliable. Both pumpers and aerials include Spartan's Independent Front Suspension (IFS)—a feature that provides a higher level of control and maneuverability that is ideal for carrying the heaviest of loads while maneuvering safely through crowded intersections and tight corners. Additionally, the IFS design provides an unmatched ride quality that exceeds the expectations of local fire departments.

All units are custom built on a Spartan chassis featuring a high engine air intake, new enhanced air conditioning system, and the <u>Spartan Advanced</u> <u>Protection System</u> (APS)—a smart occupant restraint and protection system designed specifically for emergency response vehicles. APS includes eight strategically placed airbags, and outboard sensors that feed into an intelligent restraint control module to provide enhanced protection for the driver and occupants.

For more information on all Spartan Emergency Response products, visit: www.spartanmotors.com/emergency-response/.

About Spartan Motors

Spartan Motors, Inc. is a leading designer, engineer, manufacturer, and marketer of a broad range of specialty vehicles, specialty chassis, vehicle bodies, and parts for the fleet and delivery, recreational vehicle (RV), emergency response, defense forces, and contract assembly (light/medium duty truck) markets. The Company's brand names — Spartan Motors, Spartan Specialty Vehicles, Spartan Emergency Response, Spartan Parts and Accessories, Smeal, and its family of brands, including Ladder Tower™ and UST®; and Utilimaster®, a Spartan Motors Company — are known for quality, durability, performance, customer service, and first-to-market innovation. The Company employs approximately 2,300 associates, and operates facilities in Michigan, Indiana, Pennsylvania, Missouri, Nebraska, South Dakota; Saltillo, Mexico; and Lima, Peru. Spartan reported sales of \$707 million in 2017. Visit Spartan Motors at www.spartanmotors.com.

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